







Professional Training

The continuous process of acquiring knowledge, skills, and new applications relating to your:

- ▶ Work Environment
- ▶ Job Responsibilities
- ▶ Profession



Networking

▶ Varying relationships for the exchange of information or services among individuals, groups, or institutions.

- ▶ Examples of Networks:
 - Mentors
 - Colleagues
 - Peers
 - Brain Trusts
 - Potential Employers and Employees



Advocacy

▶ Advocacy is the act of promoting an idea or proposal that affects legislation or regulations.

- ▶ Volunteers can advocate for:
 - Association Goals
 - Association Activities
 - Association Policies and Procedures
 - State Legislation and Regulations
 - Federal Legislation and Regulations



Advocacy



Benefits of Membership

- ▶ Enhance your skills by learning from seasoned professionals
- ▶ Lend your own expertise and experience to improve the organization
- ▶ Create and expand professional relationships
- ▶ Increase the visibility of your own talents and proficiencies
- ▶ Explore new and more challenging career opportunities
- ▶ Strengthen your resume
- ▶ Develop interpersonal and communication skills both one-on-one and in front of larger groups or audiences



Getting Involved

- ▶ Volunteer for events like trainings and conferences
- ▶ Seasoned volunteers can mentor other just beginning in the financial aid profession
- ▶ Volunteer to serve on a committee
- ▶ Run for an office and become a steward of the Board
- ▶ Get involved at state level to gain experience and perspective needed for regional and national level service



Where do you fit?

What is SASFAA?

- ▶ The Southern Association of Student Financial Aid Administrators (SASFAA) is an organization of over 1,200 financial aid professionals.
- ▶ SASFAA comprises the nine southern states

Who are the SASFAA *ASFAAs?

- ▶ Alabama: AASFAA - aasfaaonline.org
- ▶ Florida: FASFAA - fasfaa.org
- ▶ Georgia: GASFAA - gasfaa.org
- ▶ Kentucky: KASFAA - kasfaa.com
- ▶ Mississippi: MASFAA - msmasfaa.org
- ▶ North Carolina: NCASFAA - ncasfaa.com
- ▶ South Carolina: SCASFAA - scasfaa.org
- ▶ Tennessee: TASFAA - tasfaatn.com
- ▶ Virginia: VASFAA - vasfaa.com

What is SASFAA?

- ▶ Its purpose:
 - ▶ to promote the professional preparation of individuals within financial aid;
 - ▶ to develop effective programs related to student financial aid;
 - ▶ to facilitate communication between all interested parties within the financial aid community; and
 - ▶ to continually evaluate and update our services.



2019-2020 SASFAA Board



SASFAA Board

Elected Officers:

- ▶ President
- ▶ President-Elect
- ▶ Vice President
- ▶ Immediate Past President
- ▶ Secretary
- ▶ Treasurer

State Association Presidents:

- ▶ Alabama
- ▶ Florida
- ▶ Georgia
- ▶ Kentucky
- ▶ Mississippi
- ▶ North Carolina
- ▶ South Carolina
- ▶ Tennessee
- ▶ Virginia



SASFAA Committees

- ▶ Awards
- ▶ Budget & Finance
- ▶ Communications & Outreach
- ▶ Conference
 - ▶ Local Arrangements
- ▶ Electronic Services
- ▶ Global Issues
- ▶ Finance Task Force
- ▶ Conference Handbook Taskforce
- ▶ Vendor/Sponsor Handbook Taskforce
- ▶ Long Range Planning
- ▶ Legislative Relations
- ▶ Management Institute
- ▶ Membership
- ▶ Nominations & Elections
- ▶ Professional Development
- ▶ Site Selection
- ▶ Sponsorship/Business Partners Liaison



SASFAA State Presidents

- ▶ Alabama: Steve Smith, The University of West Alabama
- ▶ Florida: Daniel Barkowitz, Valencia College
- ▶ Georgia: Lakisha Sanders, Clayton State University
- ▶ Kentucky: Bob Fultz, Georgetown College
- ▶ Mississippi: Gail Muse Beggs, Holmes Community College
- ▶ North Carolina: Robert Muhammad, Winston-Salem State University
- ▶ South Carolina: Melanie Gillespie, Southern Wesleyan University
- ▶ Tennessee: Joe Myers, Motlow State Community College
- ▶ Virginia: Bradley Scaggs, Virginia Polytechnic Institute and State University



Save the Date-SASFAA Conference



What is NASFAA?

- ▶ Nearly 20,000 student financial assistance professionals at approximately 3,000 colleges, universities, and career schools across the country.
- ▶ NASFAA member institutions serve nine out of every ten undergraduates in the U.S.
- ▶ **Vision:** *Shaping the future by promoting student access and success in higher education.*



What is NASFAA?

- ▶ **Mission:** *The National Association of Student Financial Aid Administrators (NASFAA) provides professional development for financial aid administrators; advocates for public policies that increase student access and success; serves as a forum on student financial aid issues, and is committed to diversity throughout all activities.*



NASFAA Board

There are 21 members of the Board of Directors:

- ▶ Three officers: National Chair, Chair-Elect, and Immediate Past National Chair
- ▶ Six Representatives-at-Large
- ▶ Six Regional Representatives
- ▶ Treasurer
- ▶ Three non-voting Commission Directors
- ▶ The President of the Association
- ▶ Secretary to the Board



NASFAA Volunteers

- ▶ Every year, over 150 members volunteer their expertise
- ▶ Volunteers share new ideas that influence the development of NASFAA programs, products, and services
- ▶ Volunteers serve as committee chairs, committee members, and speakers
- ▶ Volunteers are typically employees of NASFAA member institutions
- ▶ Volunteers usually have prior experience at the state and regional levels
- ▶ The majority of volunteer opportunities involve topical, short-term Task Forces that are announced through *Today's News*



Importance for YOU

- ▶ Increase professional satisfaction
- ▶ Learn leadership and management skills
- ▶ Create new relationships and foster existing ones
- ▶ Discover new challenges
- ▶ Build self confidence
- ▶ Discover a new sense of service and appreciation



Get involved in Today!





The only thing missing is you!


