

BLUEGRASS STATE

NEWSLETTER

Summer 2011
Volume 16 Number 9

UPCOMING EVENTS

2011

NASFAA
Boston, Mass.
July 17-20

KASFAA
Fall Conference
Ramada Plaza
9700 Bluegrass Parkway
Louisville
October 12-14, 2011

2012

SASFAA
Spring Conference
Greensboro, N.C.
February 26-29

KASFAA
Spring Conference
Holiday Inn Cincinnati
Airport
Erlanger
April 11-13

A Message from our President



Dave Cecil

I want to thank the entire program committee and my program chairs Jennifer Priest and Laura Smith for putting together a fantastic spring KASFAA conference. These folks, along with our presenters, worked very hard and did a great job with our conference.

Congratulations to Chris Tolson, recipient of this year's Herb Vescio Distinguished Service Award.

I would also like to extend congratulations to Marion Shute for receiving the Lifetime Membership Award. I can't think of two more deserving individuals!

For the fifth consecutive year, KASFAA has awarded its professional development scholarship to an up and coming financial aid administrator to attend SASFAA's New Aid Officers Workshop in Clemson, South Carolina this summer. This year's winner is Michelle Standridge from Spalding University.

Aaron Gabehart and I traveled to St. Pete Beach, Florida June 3-4 for the SASFAA Board's year-end transition meeting.

This year has flown by and I want to thank the Executive Board and committee chairs. It has been an honor and privilege to work with so many of you and to represent this great association of ours. Our association is in great hands as Aaron Gabehart takes the reins and leads us in the 2011-2012 year.

Again, thanks for all support during the year.

Dave

High School Counselor Workshops planned

Kate Ware

High School Counselor Workshop Co-Chair

Below is a tentative schedule for the November high school counselor workshops. We still need final confirmation from a few sites before all dates are official. Certain dates (listed as tentative in the list below) have been left open for the possibility of adding a tenth workshop.

Tues, Nov. 1	TBD (tentative date)	TBD
Wed, Nov. 2	Bowling Green Technical College	Bowling Green
Thurs, Nov. 3	Murray State University	Murray
Fri, Nov. 4	Madisonville Community College	Madisonville
Wed, Nov. 9	Big Sandy Community & Technical College	Prestonsburg
Thurs, Nov. 10	Union College	Barbourville
Fri, Nov. 11	TBD (tentative date)	TBD
Mon, Nov. 14	Morehead State University	Morehead
Tues, Nov. 15	Northern Kentucky University	Highland Heights
Wed, Nov. 16	Midway College	Midway
Thurs, Nov. 17	Spalding University	Louisville
Fri, Nov. 18	TBD (tentative date)	TBD

ACT will partner once more with KASFAA to provide training and financial support for these workshops. KHEEA and the Office of Employment and Training will be invited again to serve as presenters.

Treasurer's Report

Treasurer Chris Tolson noted cash on hand of \$184,759.34 with 330 paid members; and 185 registrations for the spring conference.

There are 27 members who registered to attend one day of the spring conference. Chris expects all KASFAA checking accounts to be transferred to Forcht Bank within the next few weeks.

FROM EDITOR April Tretter

We encourage letters to the editor, original articles, photographs, announcements and reports. Items of interest are gladly accepted.

Contact the editor for questions, rates and insertion dates. The KASFAA Newsletter is published three times a year. Graphic and web design provided by KHEEA/The Student Loan People.

Editor:

April K Tretter

ATA College

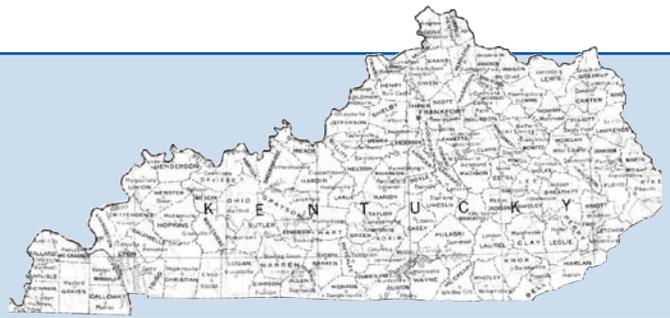
10180 Linn Station Rd.

Louisville, KY 40223

502.371.8330 ext. 1339

atretter "at" ata.edu

News from around KENTUCKY



Standridge receives KASFAA scholarship

Please join me in congratulating Michelle Standridge from Spalding University on being this year's recipient of the KASFAA Scholarship to attend the SASFAA New Aid Officers Workshop in Clemson, SC.

This year, the applicants for the scholarship were all deserving and worthy of commendation for their interest in furthering their knowledge of financial aid and for their dedication to their students and schools. Congratulations to each of them for participating and congratulations to their supervisors and schools for making excellent hiring decisions. We hope each of you - as well as Michelle - will plan on a long active relationship with KASFAA and with the profession of financial aid.

Laura Keown

Tolson receives Herb Vescio Service award

The Herb Vescio Distinguished Service Award is the highest award given by KASFAA. This award is presented to an individual who the association wishes to recognize for his/her contributions to the association or the profession.



Chris Tolson of Cambellsville was awarded this honor at the Spring 2011 Conference. Congratulations, Chris!



Passing the Gavel

Aron Gabeheart, 2011-2012 KASFAA President, thanks 2010-2011 President Dave Cecil for his tireless service at the spring Conference.

The Impact of Student Loans on Borrower Credit

By Dave Bowman,
Regional Marketing Director
**Great Lakes Educational Loan
Services, Inc**

A good credit history is essential to a bright financial future. Yet many students aren't aware of how student loans affect their credit.

Here are some tips you can share on how to build a positive credit history with student loans:

- **Make every payment on time, until the loan is paid in full.** Even one missed payment can lower your credit score by as much as 125 points. A lower credit score will damage your ability to obtain credit in the future, may mean higher interest rates on loans or credit cards, or could even take you out of the running for a job, as many employers check credit before hiring.
- **If you're having trouble making your student loan payments, contact your lender/servicer right away.** You may qualify to lower your payment or for deferment or forbearance options that can postpone your payment without hurting your credit.
- **Don't apply for multiple private loans with multiple lenders at the same time.** If you do, several credit checks will be performed within a short period. While the FICO 08 credit scoring model treats multiple private loan inquiries within a 15-day window as one inquiry, many other scoring models do not. Having multiple inquiries on your credit record has the potential to lower your credit score. However, Federal Stafford loans have no impact on your credit history at the time of application, because no credit check is required.
- **Know when and how the loan will appear on your credit report.** Federal loans are reported to all major credit bureaus within 90 days and will be listed as educational loans. Private loans are reported within 30 days and may appear either as student loans or general unsecured consumer loans.
- **Maintain a healthy mix of credit types.** When combined with other types of credit, such as auto loans, well-managed student loans can improve your credit score. However, having more debt than you can comfortably repay is likely to hurt your credit.

Students should be encouraged to access a free credit report once per year at annualcreditreport.com. Seeing their credit report can be a "reality check" about the effects of their financial actions. Also, remind student loan borrowers to make repayment easy by contacting their lender/servicer to choose an affordable payment plan and set up automatic payments.

By taking these steps, you can help student loan borrowers begin building a bright financial future.



College Goal Sunday 2010

Angie Black
Shawn Anderson

College Goal Sunday Co-Chairs

The CGS webpage was transitioned to include a video of the presentation and relevant post-event information. The grant report for KnowHow2Go was prepared in April and submitted prior to the deadline of April 30. The findings from the evaluation data, received in May, indicated target populations were reached in an effective manner this year. The report also confirmed that site changes yielded positive results.

As soon as the grant report instructions are received and a deadline is established, the grant report for YMCA of the USA (Lumina) will be prepared and submitted.

The co-chairs consider it a privilege to have served KASFAA and the College Goal Sunday Program this year. It is the efforts of the entire association including committee members, site coordinators and volunteers that make this program a success every year.



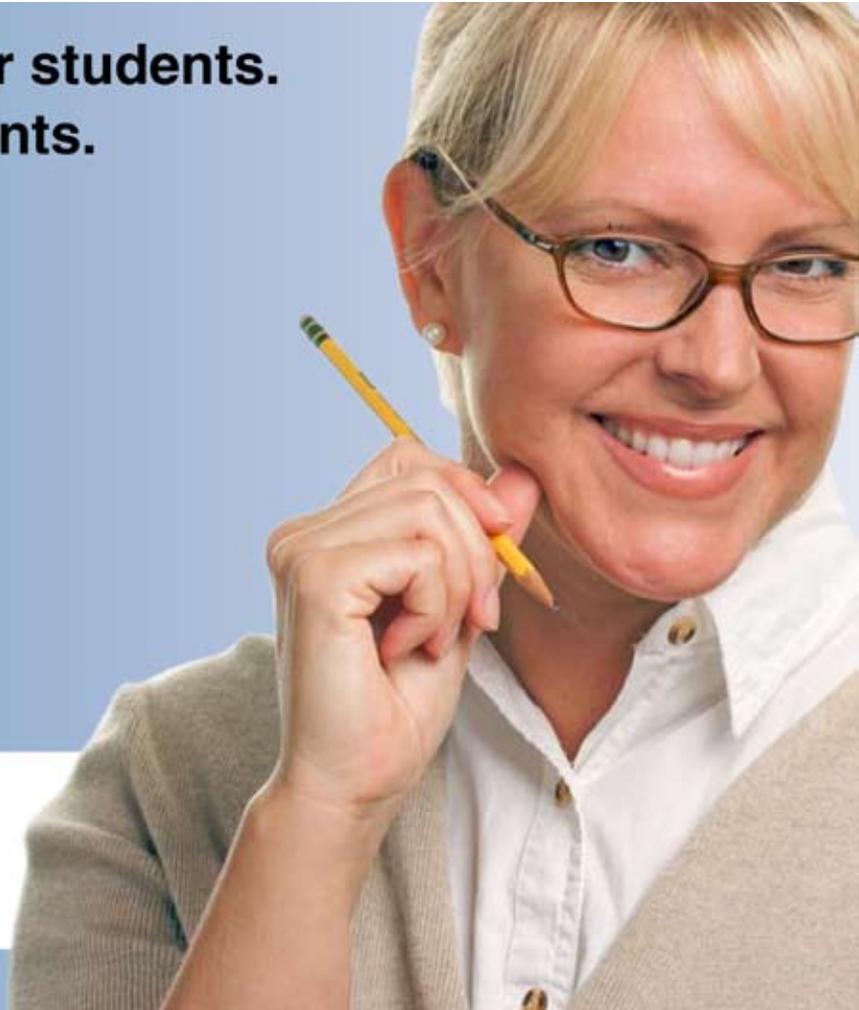
Easy choices for your students. And their parents.

If students need additional funds after applying for federal and state aid, the Kentucky Advantage Education Loan offered by KHESLC is the answer.

The Kentucky Advantage Education Loan offers a fixed interest rate (7.25% for immediate repayment) and competitive fees.

Now parents can borrow funds needed with our new Kentucky Advantage Parent Loan, which offers the same great rates and fees as our student loan.

For additional information,
call 888.678.4625.





Update

PROGRAM	EXPENDITURES
KEES	\$94.6 million
CAP Grant	\$58.9 million
KTG	\$31.2 million
National Guard Tuition Award	\$4.2 million
Osteopathic Medicine Scholarship	\$774,800
Early Childhood Development Scholarship	\$1.0 million
Robert C. Byrd Scholarship	\$559,900
KHEAA Work-Study Program	\$297,400
Teacher Scholarship (to renewal recipients)	\$310,300
Teacher Scholarship (to Best In Class repayment)	\$143,200
Go Higher Grant	\$2 million
Drive the Dream Scholarship	\$126,000

Student Aid Disbursements

At the end of the third quarter, the Student Aid Branch has disbursed \$194.1 million, or 96.3%, of the \$201.6 million in available funds for FY 2011.

KHEAA to offer verification services

Colleges and universities are required to document the information from a certain number of Free Applications for Federal Student Aid (FAFSA) each semester. KHEAA will soon offer a new service to help schools conduct these student verifications. KHEAA Verify will be easy to use and completely electronic. Once a school decides to use KHEAA Verify, it simply uploads the federal verification forms along with supporting documentation to KHEAA's secure website. We will contact the student to secure needed documentation. The completed files will then be uploaded to the school's web directory for retrieval.

New cohort default management services offered to colleges and universities

KHEAA understands the importance for schools to be proactive in managing their cohort default rates. KHEAA will offer services later this summer to assist schools in managing their cohort default rates through a combination of default management plan development, early intervention, and multiple borrower contact options.

Our cohort default management platform allows for services to be provided for all loan types, including FFEL, FDSL, Perkins, HEAL, and even private loans. The services will be fully supported by KHEAA on behalf of the school, although self-service options will also be available. There will be a range of pricing alternatives to allow institutions to select costs and services that best meet their unique needs.

Our Cohort Default Management services are designed to create flexible solutions, including contact with borrowers early in the process upon separation from school, during their repayment period, and during various stages of delinquency. The services are customized and can vary by different categories of students depending on the needs of the institution.

Targeting students who drop to less than half-time status or withdraw before completing degree requirements can encourage them to re-enroll or provide early financial counseling to prevent their delinquency and subsequent default.

Getting In delivered

Copies of a revised edition of Getting In, KHEAA's premier college planning book, have been delivered to high school counselors around the state for free distribution to this year's juniors. Students who will be juniors during the 2011-2012 school year will receive their copies of an updated Getting In early in 2012.

The new version lists the majors offered by each college and university with the school rather than in a separate section, as has been done in the past. And, in response to comments from counselors across the state, Getting In once more includes an Areas of Study section that lists schools that offer particular majors. A student interested in studying history, for example, can now find a list of all schools offering history as a major instead of having to search through each school's list of majors.



Cunningham to serve as vice-chair of EFC Board



Edward Cunningham was elected to the Board of Directors of the Education Finance Council at the EFC's annual meeting in Seattle, Washington, March 10-11. Mr. Cunningham was also chosen the organization's vice-chair. He will serve a three-year term on the EFC board and a one-year term as vice-chair.

The EFC is the association focused on representing America's nonprofit and state-based student loan providers. These public-purpose organizations are dedicated to the single purpose of making college more affordable.

Other agency members of KASFAA were contacted, but provided no information for this report.

Volunteer
for
KASFAA
(you know you want to)



KASFAA 2010–2011

Executive Board

President

Dave Cecil, Transylvania University

Vice President for Training

Laura Keown, Centre College

President-Elect

Aaron Gabehart, Campbellsville University

Secretary

Rhonda Bryant, University of Kentucky

Treasurer

Chris Tolson, Campbellsville University

Past President

Chester Priest, KHEAA/ The Student Loan People

Committees and Chairs

Archivist/Historian

Chester Priest, KHEAA/The Student Loan People

Articles and Bylaws

Rhonda Bryant, University of Kentucky

Awards

Charles Vinson, Hopkinsville Community College

Budget & Finance

Derek Ball, Bluegrass Community College

College Goal Sunday

Shawn Anderson, Somerset Community College

Angela Black, University of Louisville

Diversity Concerns

Jennifer Anderson, Spalding University

High School Counseling Training

Rhyan Conyers, Georgetown College

Kate Ware, Midway College

Legislative Issues

Shelley Park, Eastern Kentucky University

Long Range Planning

Nancy Melton, Berea College

Membership

Robin Buchholz, KHEAA/The Student Loan People

Board of Directors

Four-Year Public School Representative

Shelley Park, Eastern Kentucky University

Private School Representative

Gina Kuzuoka, Spalding University

Two-Year Public School Representative

Chuck Anderson, Hazard Community College

Proprietary School Representative

Charlene Geiser, Sullivan University

Agency Representative

Jennifer Eastman, KHEAA

Lender Representative

Vacant

Newsletter

April Tretter, ATA College

Nominations

Chester Priest, KHEAA/The Student Loan People

Program (Fall)

Jennifer Priest, Transylvania University

Aaron Gabehart, Campbellsville University

Program (Spring)

Jennifer Priest, Transylvania University

Laura Smith, Midway College

Public Relations/FA Awareness

Michael Morgan, KCTCS

Training, NASFAA

Chuck Anderson, Hazard Community College

Training, Support Staff

Sabrina Holder, Gateway Community College

Vendor/Sponsor

Katie Conrad, Midway College

Website/Technology

Jason Tretter, KHEAA/The Student Loan People